Dr. U. LEYAKATH ALI KHAN, M.Com., MBA, M.Phil., Ph.D.,

Assistant Professor,

Department of Business Administration,

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OBJECTIVE

To achieve career growth and development, always keeping the institution's goal as the priority and also accepting the challenging assignment.

STRENGTH

- ➤ Good designing, Logical thinking and Problem solving skills.
- ➤ Quick Learner, Attitude to adopt new technologies and Environments.
- ➤ Ability to work well under pressure.

EDUCATIONAL QUALIFICATION

Degree/ Course	Subject	University/College/School Name	Year	Percentage	Class
Ph.D	Commerce	Jamal Mohamed College, Trichy – 620 020	September 2017	Com	mended
M. Phil	Management	Jamal Mohamed College, Trichy – 620 020.	February 2011	80.00	I st Class with Distinction
MBA	Management	Bharathidasan University (Distance Education)	April 2007	64.00	I st Class
M.Com	Commerce	Jamal Mohamed College, Trichy – 620 020.	April 2005	66.00	I st Class
B.Com	Commerce	Jamal Mohamed College, Trichy - 620 005.	April 2003	54.00	II nd Class
HSC		Bishop Heber Higher Sec. School, Trichy – 2	March 2000	61%	I st Class
	SSLC	Bishop Heber Higher Sec. School, Trichy – 2	March 1998	67%	I st Class

TECHNICAL QUALIFICATION

S.No.	Course	Subject	Year	Class
1	Diploma in computer	Ms-Word, Ms-Excel, Ms-	October 2003	I st Class
1	application	Power point, Ms-Access		1 Class
2	Type writing	English (Lower)	August 2000	II nd Class
3	Hindi	Prathmic	February 2003	I st Class

TEACHING EXPERIENCE: 14 Years

S.No.	Designation, College Name and Address	Years of service	Period of Service
1	Assistant Professor, Department of Business Administration, Jamal Mohamed College, TVS Tolgate, Trichy 620 020.	14 Years	June 2009 to Till date

INDUSTRY EXPERIENCE: 2 Years 11 Months

S.No	Company Name	Designation	Years of	Period of Service
			service	
1	Femina Hotel Pvt Ltd	Accounts Assistant	1 year 1	November 2005 to
			month	November 2006
2	AC Nielsen ORG- MARG Ltd	Field Representative	1 year 10	February 2007 to
			months	November 2008

AREA SPEALISATION

➤ Marketing and Finance

SUBJECTS HANDLED

➤ Nearly **All Subjects** included **Commerce** and **Management**

OTHER ACTIVITIES

- ➤ Worked as an **Organizing Secretary** for One day **State level seminar** held on **1**st **Feb 2014**.
- ➤ Worked as a **Department Test In charge** from **June 2014 to April 2015.**
- ➤ Worked as a **Department Vice president** for the period **June 2015 to May 2016**.
- ➤ Acted as Resource person in **B.Com**, **M.Com** and **MBA** subjects in Bharathidasan University Distance Education.

SEMINAR PAPER PRESENTATION AT INTERNATIONAL LEVEL

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Jamal Mohamed College,	Contemporary issues	Major issues & challenges	13 th & 14 th
	Department of BBA & PG	and challenges in global	of brand management	February
	Department of Commerce (SF),	scenario	ISBN: 978-93-81521-28-1	2013
	TVS Tolgate, Trichy – 20.			
2	Jamal Mohamed College,	Globalcompetitiveness	A study on brand equity	16 th & 17th
	Department of BBA & PG	– A Challenge for	with reference of fast	August
	Department of Commerce (SF),	sustenance and	moving consumer goods	2013
	TVS Tolgate, Trichy – 20.	excellence	(FMCG) in Tiruchirappalli	
			city. ISSN: 2250-1940	
3	Jamal Mohamed College,	Global Economic	Strategic importance of	16 th & 17 th
	Department of BBA & PG	Revival: A Changing	Brand Positioning concept	August
	Department of Commerce (SF),	Scenario	in Brand management	2014
	TVS Tolgate, Trichy – 20.			
4	Jamal Mohamed College,	Inclusive Economic	Brand position among two	13 th &14 th
	Department of BBA & PG	growth	wheeler motorcycles in	August
	Department of Commerce (SF),		Tiruchirappalli district-An	2015
	TVS Tolgate, Trichy – 20		empirical Study.	
			ISSN: 0973-0303	
5	IJASRD, Kottucherry Road,	International Journal of	Brand Positioning towards	January –
	Nedungadu, Puducherry –	Advanced Scientific	major brands of two	March
	609603	Research &	wheeler motorcycles and its	2016
		Development	impact on buying decisions	
			with reference to	
			Tiruchirappalli District	
6	Laxmi Book Publication	International	A study on Brand	April 2016
	Solapur – 413005, Maharashtra,	Recognition	preference and satisfaction	
	India	Multidisciplinary	of select Brands' Two	
		Research Journal	wheeler motorcycles in	
	IAMIONAL DADED DDECENIA		Tiruchirappalli District	

INTERNATIONAL PAPER PRESENTATION IN CONFERENCE

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Bon Secours college for women, Vilar bypass road, Thanjavur -613006,	International challenges of global entrepreneurship in	Entrepreneurial support system in marketing if banking services. ISBN:	30 th & 31 st August,2012
	Tamil Nadu, India	the 21st century	978-93-81568-65-1	
2	Bon Secours college for women, Vilar bypass road, Thanjavur -613006,	The Global logic of strategic alliances in commerce and	Customer behavior towards brand positioning among two wheeler motorcycles in	Jan 2018
	Tamil Nadu, India	management	Tiruchirappalli District	

INTERNATIONAL PAPER PARTICIPATION IN CONFERENCE

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Kongunadu Arts and science	International	Resource out sourcing in	18 th July,
	college, Coimbatore -641 029,	conference on HRM	large scale companies	2012
	Tamil nadu India	in the era of global		
		mobility		

SEMINAR PAPER PRESENTATION AT NATIONAL LEVEL

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Jamal Mohamed College, PG	National seminar on	Role of HRM in	4 th February,
	Department of Commerce	Recent trends Indian	Indian Economy	2011
	(SF) and Department of BBA,	Economy		
	TVS Tolgate, Trichy – 20.			
2	Jamal Mohamed College,	One day national	Recent trends in	4th February,
	Department of BBA & PG	seminar on India- An	microfinance. ISBN:	2012
	Department of Commerce	Emerging economic	93-81521-00-7	
	(SF), TVS Tolgate,	power		
	Trichy – 620 020.			
3	Jamal Mohamed College, PG	One day National	Service Quality	22 nd February,
	and Research Department of	seminar on service	Measurement in	2012
	Commerce,	sector in the	Hotel and Restaurants	
	TVS Tolgate, Trichy – 20.	Globalisation Era		
4	Jamal Mohamed College, TVS	National seminar on		24 th February,
	Tolgate, Trichy – 20.	Examination		2012
5	Jamal Mohamed College, PG	Problems and	Computation due to	25 th February,
	Department of Commerce	challenges in the	globalization in	2012
	(SF) and Department of BBA,	management of micro,	MSME. ISBN: 978-	
	TVS Tolgate, Trichy – 20.	small and medium	93-81521-01-4	
		enterprises		
6	Jamal Mohamed College,	Global economic	Strategic importance	16 th & 17 th
	Department of Commerce	revival: A Changing	of brand positioning	August, 2014
	(SF) and BBA,	Scenario.	concept in brand	
	TVS Tolgate, Trichy – 20.		management. ISSN:	
			0973-0303	
7	Jamal Mohamed College, PG	Marketing strategies	Brand position	24 th January,
	Department of Commerce	for make in India	among two wheeler	2015
	(SF) TVS Tolgate,	products and services	motorcycles	
	Trichy – 20.			

8	Jamal Mohamed College, PG and Research Department of Commerce, TVS Tolgate, Trichy – 20.	New Vistas in Employment Relations in Public and Private sector undertakings	Impact of Employment Relations in Organisational Climate	5 th February, 2015
9	Jamal Mohamed College, PG Department of Commerce (SF) TVS Tolgate, Trichy – 20.	Practical Application of interest free financing for the economic development	A study on interest free financing of Automobile Industry	13 th February, 2016
10	Jamal Mohamed College, PG Department of Commerce (SF) TVS Tolgate, Trichy – 20.	One day National seminar on Growth strategies for business development in India	A study on segmentation strategies with special reference to two wheeler market in India	28 th September, 2016
11	Jamal Mohamed College, PG Department of Commerce (SF) TVS Tolgate, Trichy – 20.	One day National seminar on Emerging Business Practices in the Global Environment	A Study on Brand equity of Bajaj two wheeler motorcycles in Tiruchirappalli District	19 th January, 2017
12	Jamal Mohamed College, PG Department of Commerce (SF) TVS Tolgate, Trichy – 20.	Strategic growth of business in new India – Prospects and Challenges	A Study on the promotional strategies in the two wheeler market in Tiruchirappalli District. ISSN: 2320-4168	23 rd September, 2017
13	Jamal Mohamed College, PG Department of Commerce (SF) TVS Tolgate, Trichy – 20.	Implementation and management of GST in India – An Appraisal	Impact of GST on two wheeler sector in Tiruchirappalli District	25 th January, 2018

NATIONAL PAPER PRESENTATION IN CONFERENCE

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Jamal Mohamed College, PG	Myths and	A study on customer	$17^{\rm th}$
	and Research Department of	Realities of	relationship management and its	February,
	Commerce,	Business in the	impact on Automobile Industry	2016
	TVS Tolgate, Trichy – 20.	Digital Era	in Digital Era	

SEMINAR PAPER PARTICIPATION AT NATIONAL LEVEL

S. No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Sastra University,	One Day National Seminar	Recent trends in	12 th October,
	Tanjavur - 613401	on Branding and	brand position	2009
		Advertising for Future	among two wheelers	
		Managers		
2	Jamal Mohamed College,	National level seminar on		15 th April,
	TVS Tolgate, Trichy – 620	Quality enhancement in		2010
	020.	Teaching, Research and		
		Extension in Higher		
		Education Institutions –		
		Prospects and Problems		
3	Jamal Mohamed College,	National seminar on Recent	Role of HRM in	4 th February,
	Department of BBA & PG	trends in Indian economy-A	economy	2011
	Dept of Commerce (SF),	management perspective		
	TVS Tolgate, Trichy – 20.			
4	Jamal Mohamed College,	One day national seminar on	Service quality	22 nd
	Department of BBA & PG	service sector in the	measurement in the	February,
	Dept.of Commerce (SF),	globalization era	hotel and restaurants	2012
	TVS Tolgate, Trichy – 20.			
5	Jamal Mohamed College,	One day seminar on	Brand position	24 th January,
	Department of BBA & PG	Marketing Strategies for	among two wheeler	2015
	Department of Commerce	make in India products and	motor cycle.	
	(SF), TVS Tolgate,	services		
	Trichy – 620 020			
6	Jamal Mohamed College,	National Seminar New	Impact of	5 th February,
	Department of BBA & PG	vistas in employment	employment relation	2015
	Department of Commerce	relations in public & private	in organizational	
	(SF), TVS Tolgate,	sector undertakings	Climate	
	Trichy – 620 020			

SEMINAR PAPER PRESENTATION AT STATE LEVEL

S.No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Jamal Mohamed College,	Teaching, Learning and		7 th March,
	PG TVS Tolgate, Trichy –	Research in Higher		2012
	20.	Education – Excellence		
		and Beyond Excellence		
2	Jamal Mohamed College,	Problems and Prospects	Marketing trends in	12 th
	Department of BBA & PG	of Service Sector in	banking industry – An	January,
	Dept. of Commerce (SF),	India.	overview	2013
	TVS Tolgate, Trichy – 20.		ISBN:978-93-81521-19-9	

3	Jamal Mohamed College, Department of BBA & PG Department of Commerce (SF), TVS Tolgate, Trichy – 620 020.	Financial Inclusion – An Equitable Economic Growth.	The conceptual framework for building a customer based brand equity in six stage models of brand evalution ISBN:978-81-909104-0-8	21 st September, 2013
4	Jamal Mohamed College, Department of BBA & PG Department of Commerce (SF), TVS Tolgate, Trichy – 620 020.	Different Perspectives of Companies Act 2013 – Towards Corporate Excellence	Present position of independent director under companies Act 2013 ISBN:978-81-909104-2-2	1 st February, 2014
5	Jamal Mohamed College, PG and Research Department of Commerce, TVS Tolgate, Trichy – 620 020.	One day state level seminar on Corporate Social Responsibility – Issues and Challenges in India	CSR of fast moving consumer goods companies in India	29 th January, 2014
6	Srimad Andavan Arts and Science College, PG & Research Department of Management, Trichy - 620005	State level seminar on Emerging Trends in Modern Marketing	Role of Social Media Marketing in Automobile Sector	25 st September, 2015

SEMINAR PAPER PARTICIPATION AT STATE LEVEL

S.No.	College Name & Address	Seminar Title	Title of the Paper	Date
1	Jamal Mohamed College,	State level seminar on		12 th March,
	TVS Tolgate, Trichy – 620 020.	Examination Reforms		2010
2	Jamal Mohamed College,	One day state level	Contemporary issues in	19 th March,
	PG and Research Department	seminar on Corporate	Corporate Governance	2010
	of Commerce, TVS	Governance in India-		
	Tolgate, Trichy – 620 020.	Challenges and Prospects		
3	Jamal Mohamed College,	Creating		8 th December,
	TVS Tolgate, Trichy – 620 020.	Competitiveness to		2010
		excel in higher		
		education – a TQM		
4	Jamal Mohamed College,	Investment		12 th January,
	PG and Research Department	Opportunities and		2011
	of Commerce, TVS	Challenges		
	Tolgate, Trichy – 620 020.			
5	Jamal Mohamed College,	Practical application	A study on interest free	13 th January,
	Department of BBA & PG	interest free financing	financing of Automobile	2016
	Department of Commerce (SF),	for the economic	industry	
	TVS Tolgate, Trichy – 620 020.	growth		

WORKSHOP ATTENDED

S.No.	College Name & Address	Workshop Title	Date
1	Jamal Mohamed College,	International Financial	1 st October 2011
	Department of BBA & PG	Reporting Standards	
	Department of Commerce (SF),	(IFRS).	
	TVS Tolgate, Trichy – 620 020.		
2	Jamal Mohamed College,	Stock Market Practices.	12 th January 2012
	PG & Research Department of		
	Commerce, TVS Tolgate,		
	Trichy – 620 020.		
3	Jamal Mohamed College,	A four day workshop on	26 th ,29 th ,30 th
	PG and Research Dept. of	"LATEX and SPSS"	September 2014
	Mathematics,		& 1 st Oct 2014
	Trichy – 620 020.		
4	Jamal Mohamed College,	Entrepreneurship	24 th February 2015
	Department of Business	Development	
	Administration, TVS Tolgate,		
	Trichy – 620 020.		
5	Jamal Mohamed College,	Investment in Stock	06 th October – 2015
	Department of Business	Market for Beginners	
	Administration, TVS Tolgate,		
	Trichy – 620 020.		

FACULTY DEVELOPMENT PROGRAMME ATTENDED

SL. NO	TITLE	DATE
1	Stress Management	13 th June 2017 –
		14 th June 2017
2	Decision Making Skills	23 rd November 2018 –
		24 th November 2018
3	Advanced presentation skills for teaching staff	29 th November 2019 –
		30 th November 2019
4	Teaching skills	7 th January 2021
5	Soft skills for teaching staffs	25 th June 2021

PERSONAL DETAILS

Name : Dr. U. LEYAKATH ALI KHAN

Father's name : M. USMAN KHAN

Date of birth : 04/05/1982

Gender : Male

Marital status : Married

Nationality : Indian

Religion : Islam

Address for communication : 1/47, Mappillai Nayakkan Tank Street,

Sandhukadai, Trichy – 620008.

Contact No : 9842616783, 8610353326

Languages known : Tamil, English, Hindi, Urdu

DECLARATION

I assure you sir that I will render my duties to the full satisfaction of my superiors.

Date: Yours Faithfully,

Place: Trichy

(Dr. U. LEYAKATH ALI KHAN)